

EXHIBIT C2



Apollo Group, Inc.

Apollo Group, Inc.
 College for Financial Planning
 Institute for Professional Development, Inc.
 University of Phoenix, Inc.
 Western International University, Inc.

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ANNUAL EMPLOYEE PERFORMANCE EVALUATION

Employee's Name: Chad McKinney
Position Title: Enrollment Counselor
Department: San Diego-Uop-Recruitment
Location: San-Uop-Scal-Sd Main Campus
Evaluation Period: October 1, 2006 to March 31, 2007

Goals Evaluation

Prior Period's Goals	Results
1) Plans and Organizes work to complete objectives (Enrollments) GOAL: 24	Not Met. RESULT: Unsat (8) ACTUALS: 7 (7)
2) Uses creativity in pursuing new ideas: Referrals GOAL: 48	Met. RESULT: M-2 (60) ACTUALS: 60 (60)
3) Is conscientious in use of company resources (Retention) GOAL: 8	Not Met. RESULT: Unsat (3) ACTUALS: 3 (3)
4) Is motivated to achieve results independently: Consistency of Monthly Performance GOAL: 6	Not Met. RESULT: Unsat (0) ACTUALS: 0 (0)
5) Uses sound judgment in making decisions GOAL: M-1	Not Met. RESULT: R-2
6) Is timely in making decisions (Customer Service Time): Includes Phone Time and Face to Face Appointment Time GOAL: M-1	Not Met. RESULT: R-2
7) Analyzes consequences / effects of decisions GOAL: M-1	Not Met. RESULT: R-2
8) Demonstrates effective problem solving skills GOAL: M-1	Not Met. RESULT: Unsat
9) Communicates effectively oral GOAL: M-1	Met. RESULT: M-1
10) Communicates effectively written GOAL: M-1	Not Met. RESULT: R-1
11) Contributes worthwhile information during meetings GOAL: M-1	Not Met. RESULT: R-2
12) Informs supervisor and affected personnel of status of current assignments GOAL: M-1	Not Met. RESULT: R-2
13) Shows flexibility by accepting new ideas GOAL: M-1	Met. RESULT: M-1
14) Shows flexibility by profiting from constructive feedback GOAL: M-1	Met. RESULT: M-1
15) Establishes and promotes constructive working relationships GOAL: M-1	Met. RESULT: M-1
16) Communicates professional development plans to manager and obtains proper approval to participate	Met. RESULT: M-1

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in opportunities GOAL: M-1

- 17) Satisfies professional development guidelines as tied to job classification and company goals GOAL: M-1 **Met. RESULT: M-1**
- 18) Applies and utilizes new knowledge, skills or abilities gained from learning opportunities into daily work assignments to improve individual productivity GOAL: M-1 **Met. RESULT: M-1**
- 19) Interacts cooperatively and constructively with all internal and external customers GOAL: M-1 **Met. RESULT: M-1**
- 20) Demonstrates tact and diplomacy when involved in problem-solving customer relations GOAL: M-1 **Met. RESULT: M-1**
- 21) Demonstrates a willingness to build rapport with all difficult customers GOAL: M-1 **Not Met. RESULT: R-2**
- 22) Conveys a positive attitude toward fellow employees and, whenever possible, assists them in their work GOAL: M-1 **Met. RESULT: C-2**
- 23) Maintains a professional, competent demeanor with individuals outside the company GOAL: M-1 **Met. RESULT: M-1**

Next Period Goals

Next Period Goals are stored and maintained in the Total Success Review system.

Overall Performance Evaluation

Overall Performance Rating: Requires Improvement

Performance Plan

Performance Plan Period: October 1, 2006 to March 31, 2007

Performance Area	Performance Goal	Management Assistance	Review Date
Job Performance	Goal is to use company resources and plan and organize work to complete objectives.	One on one training and coaching.	May 14, 2007

Evaluation was prepared by: Mechelle Bonilla

May 11, 2007

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